

ANNUAL REPORT 2015



Greater
LOS ANGELES NEW CAR DEALERS ASSOCIATION

Dear Colleagues,

We are proud to present the 2015 annual report for the Greater Los Angeles New Car Dealers Association. The association and its membership benefitted from a strong economy that helped our industry reach near record levels of vehicle sales, parts and service revenue. We are optimistic this will continue into 2016, and continue to rely on our collective effort as an association continue forward progress.

It is important to recognize some of our political victories on the state and national level. The ability to continue to provide discounted loans to the customers who purchase the vehicles we sell is crucial in our day to day operations. On a national level, we began making progress by passing a bill in the House of Representatives that pushed back at guidance by the Consumer Finance Protection Bureau that would potentially eliminate our ability to do so. At the state level, we began the process of working with elected officials and the manufacturers to clarify what needs to be done on the issue of vehicle recalls. We will continue this process in a way that makes vehicles safe for the consumer, working closely with regulators and automakers. This will require all

parties to participate, and we are committed to being a part of this process.

GLANCDADA continued its philanthropic work in the communities that its dealer members do business in. The support of nonprofit entities that are committed to the automotive industry, education, child development in low income areas. These worthy causes are identified carefully, and all have a presence in Los Angeles County. The association remains committed to “giving back” and appreciates the support and partnership with the Los Angeles Auto Show that makes this all possible.

The 2015 Los Angeles Auto Show was truly a success with over 20,000 press days attendees. The nine general public days saw nearly 1,000,000 people walk the halls of the convention center seeing the latest and greatest vehicles that are available to consumers today.

We look forward to continuing and growing the work the association is doing, with the support of you, our dealer members! ●

Sincerely
Pete Smith
President





2015 Washington Congress a Success! Congress Rejects CFPB's Attempt to Eliminate Dealer Discounts in the Showroom



Democrats and Republicans joined forces in the U.S. House of Representatives on Wednesday to overwhelmingly pass legislation to protect consumers by bringing transparency and accountability to the Consumer Financial Protection Bureau's (CFPB) regulation of the auto finance market.

H.R. 1737, the "Reforming CFPB Indirect Auto Financing Guidance Act," introduced by Reps. Frank Guinta (R-N.H.) and Ed Perlmutter (D-Colo.), passed on a 332-96 vote. 244 Republicans and 88 Democrats voted for the bill.

A delegation of GLANCUDA member dealers were instrumental in meetings with Congress members on the hill, and additionally with phone calls and letters from back home.

Member Locations for 2016

Membership List

101 Vermont Hyundai	Circle Porsche	Honda of Santa Monica	Penske Toyota Scion
Acura 101 West	Claremont Mazda	Hornburg Jaguar Los Angeles	Porsche of Downtown LA
Acura of Glendale	Claremont Toyota	Hornburg Jaguar Santa Monica	Puente Hills Chevrolet
Advantage Ford, Inc.	Claremont Volkswagen	Joe Giacomini Chevrolet DBA Martin Chevrolet	Puente Hills Toyota
Airport Marina Ford	Colley Auto Cars, Inc.	Ken Grody Ford	Rally Auto Group
Airport Marina Honda	Community Chevrolet	Keyes Audi	Reynolds Buick GMC Trucks
Allen Gwynn Chevrolet	Crestview Cadillac	Keyes Chevrolet	Ross Nissan
Antelope Valley Chevrolet	Culver City Volvo	Keyes European	Rusnak Arcadia Mbenz
Antelope Valley Ford	David Ellis Chrysler Jeep	Keyes Hyundai	Rusnak/Pasadena
Antelope Valley Mazda	Dependable Dodge	Keyes Lexus	Santa Monica Lincoln
Antelope Valley Nissan	Downtown L.A. Motors - Mercedes-Benz	Keyes Toyota	Scott Robinson Chrysler
Antelope Valley Volkswagen	Ed Butts Ford	Kia of Alhambra	Scott Robinson Honda
Audi Pacific	Felix Chevrolet	Kia of Downtown	Sierra Acura of Alhambra
Audi Valencia	Ferrari Beverly Hills	Kia of Valencia	Sierra Autocars
Bob Smith BMW/Mini	Ferrari Los Angeles	Kolbe Honda	Sierra Chrysler Dodge Jeep Ram
Bob Smith Mini	Fiat of Glendale	Land Rover Pasadena	Sierra Fiat of Duarte
Bob Smith Toyota	Fiat of Puente Hills	Lexus of Glendale	Sierra Mazda of Monrovia
Bob Wondries Ford	Ford of Montebello	Lexus of Valencia	South Bay Ford, Inc.
Bozzani Motors	Frontier Toyota	Lexus Santa Monica	South Bay Toyota
Browning Mazda	Galpin Honda	Livingston Volkswagen	Star Ford Lincoln
Browning Mazda of Alhambra	Galpin Motors - Ford	Longo Lexus	Star Mazda
Bunnin Chevrolet	Galpin Santa Clarita	Longo Toyota Scion	Subaru Pacific
Camino Real Chevrolet	Galpin Volkswagen	Manhattan Beach Toyota Scion	Sunrise Ford of North Hollywood
Capistrano Toyota Scion	Glendale Dodge Chrysler Jeep	Martin Cadillac Company Inc.	Super Ford
Carson Nissan	Glendale Infiniti	McKenna Volkswagen of Cerritos	Symes Cadillac, Inc.
Center Acura	Glendale Mitsubishi	Mercedes-Benz of Beverly Hills	The Auto Gallery
Center BMW	Glendale Nissan	Mercedes-Benz of Valencia	Thomas Acura
Central Ford, Inc.	Glendora Dodge Chrysler Jeep	Metro Honda	Thorson Motor Center
Century West BMW	Glenn E. Thomas Dodge/Chrysler/Jeep	Metro Infiniti	Toyota of Downtown LA
Cerritos Acura	H.W. Hunter Dodge Chrysler Jeep	Mission Hills Hyundai	Toyota of Glendale
Cerritos Dodge Chrysler Jeep Ram	Hitchcock Automotive Resources	Motor Village Los Angeles	Toyota of Hollywood
Cerritos Ford Lincoln Hyundai	Honda of Pasadena	Nelson Honda	Toyota of Marina del Rey
Cerritos Infiniti		New Century BMW	Toyota of Pasadena
Circle Audi Long Beach		Nick Alexander Imports	Toyota of Santa Monica
		Nissan of Downtown LA	Universal City Nissan
		Nissan of Duarte	Valencia Acura
		Nissan of Mission Hills	Volkswagen Alhambra
		Norm Reeves Honda Superstore Cerritos	Volkswagen of Downtown LA
		Norm Reeves Honda Superstore West Covina	Volkswagen Pasadena
		Northridge Toyota/Scion	Volkswagen Santa Monica, Inc.
		O'Gara Coach Company	W. I. Simonson, Inc.
		Pacific Porsche	West Covina Nissan
		Pacific Volkswagen	Wondries Toyota
		Penske Buick GMC of Cerritos	Woodland Hills Buick/GMC/Cadillac
		Penske Mercedes	Woodland Hills Honda
			Woodland Hills Hyundai
			Worthington Ford

County Market Predicted to Improve Again in 2016

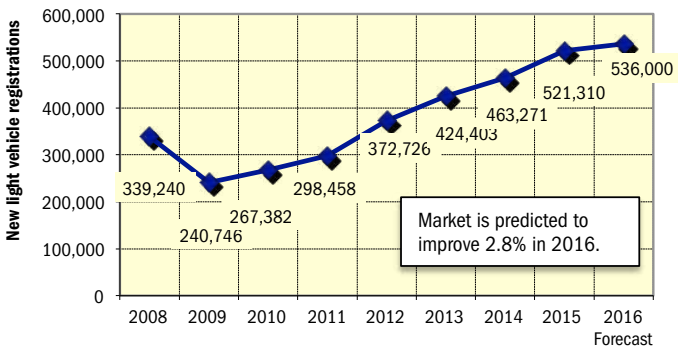
New vehicle sales are expected to remain at strong levels for several years

The county new vehicle market has been on an amazing run, with new retail registrations increasing for six consecutive years. As shown on the graph below, the market fell to about 240,000 units in 2009 and recovered to more than 521,000 in 2015. That's a 117% increase over the six year period! With sales reaching such high levels, there are concerns that the market has peaked. And based solely on the primary predictors of core demand (i.e., the cyclical nature of sales and the release of pent-up demand) there are reasons to believe that sales will soon begin their inevitable cyclical downturn.

But predicting the course of new vehicle sales is not always as straightforward as it seems. Despite the concerns mentioned above, there are some compelling reasons to believe that the market still has some gas left in the tank. As mentioned previously in Auto Outlook, the impressive array of advanced safety features and infotainment offerings in new vehicles can make even three year old cars seem out-dated. This can provide strong motivation for consumers to enter the new vehicle market. In addition, manufacturers have generally stated a commitment to hold the line on incentives and emphasize profitability over sales volume. However, if demand starts to soften, the battle for market share could result in an opening of the incentives spigot, which would prolong the sales rebound.

Most likely scenario for the county market is slow growth this year, and perhaps in 2017 as well, with moderate easing to follow.

Annual Trend in LA County New Vehicle Market



The graph above shows annual new retail light vehicle registrations in the county from 2008 thru 2015 and Auto Outlook's projection for 2016.

The information presented here is an excerpt from the January 2016 release of Los Angeles Auto Outlook. The publication provides timely, valuable, and unique information on the Los Angeles County new vehicle market. It is published by Auto Outlook Inc., and distributed by the Greater Los Angeles New Car Dealers Association.

7 Key Market Trends

- 1. County new retail registrations increased 12.5% from 2014 to 2015, well above the 5.7% improvement in the U.S.
- 2. The market is predicted to increase 2.8% in 2016.
- 3. County light truck market share increased from 33.4% during 2014 to 35.5% last year.
- 4. Domestic brand registrations were up 17.4%, higher than the 12.5% improvement in the overall market
- 5. Hybrid and electric vehicle market share was 8.3% last year, down from 9.8% in 2014.
- 6. Chrysler, GMC, Infiniti, Subaru, Land Rover, Ram, and Lincoln had the highest percentage increases in registrations in 2015. Registrations for each of the brands were up by more than 25%.
- 7. SUVs have gained ground, with market share increasing 1.7 points from 2014.

Market Summary

	2014 Annual	2015 Annual	% Chg. '14 to '15	Mkt. Share YTD '15
TOTAL	463,271	521,310	12.5%	
Car	308,864	336,501	8.9%	64.5%
Light Truck	154,407	184,809	19.7%	35.5%
Domestic	83,784	98,387	17.4%	18.9%
European	100,765	108,371	7.5%	20.8%
Japanese	242,294	271,417	12.0%	52.1%
Korean	36,428	43,135	18.4%	8.3%

Domestic brands consist of vehicles sold by GM, Ford, Chrysler, and Tesla. Data source: AutoCount data from Experian Automotive.

LOS ANGELES COUNTY FRANCHISED NEW VEHICLE DEALERSHIPS ECONOMIC IMPACT - 2013 AND 2014

	2014 ESTIMATES		2013 ESTIMATES		PERCENT CHANGE - '13 TO '14	
	PER DEALER	INDUSTRY	PER DEALER	INDUSTRY	PER DEALER	INDUSTRY
Full time employees	111	31968	110	30800	1%	4%
Part time employees	5	1440	5	1400	0%	3%
Payroll	\$6,827,000	\$1,966,176,000	\$6,435,000	\$1,801,800,000	6%	9%
Percentage of dealerships that provide access to health insurance for employees and dependents	97%	97%	94%	94%	3%	3%
Workers' compensation premiums per employee	\$1,500	\$1,500	\$1,310	\$1,310	15%	15%
Workers' compensation premiums paid	\$166,500	\$47,952,000	\$144,100	\$40,348,000	16%	19%
New retail units	1,614	464,832	1,482	414,960	9%	12%
New fleet units	175	50,400	178	49,840	-2%	1%
New total units	1,789	515,232	1,660	464,800	8%	11%
Used retail units	663	190,944	656	183,680	1%	4%
Used wholesale units	362	104,256	332	92,960	9%	12%
New vehicle sales \$'s	\$67,964,000	\$19,573,632,000	\$60,908,000	\$17,054,240,000	12%	15%
Average \$'s per new vehicle sold	\$37,990	\$37,990	\$36,692	\$36,692	4%	4%
Used vehicle sales \$'s	\$18,241,000	\$5,253,408,000	\$16,999,000	\$4,759,720,000	7%	10%
Average \$'s per used vehicle sold	\$17,796	\$17,796	\$17,205	\$17,205	3%	3%
Service Department Sales	\$4,640,000	\$1,336,320,000	\$4,420,000	\$1,237,600,000	5%	8%
Parts and Accessories Sales	\$6,810,000	\$1,961,280,000	\$6,742,000	\$1,887,760,000	1%	4%
F & I Department	\$3,030,000	\$872,640,000	\$2,740,000	\$767,200,000	11%	14%
Other Departments	\$1,920,000	\$552,960,000	\$1,800,000	\$504,000,000	7%	10%
Total Dealership sales	\$102,605,000	\$29,550,240,000	\$93,609,000	\$26,210,520,000	10%	13%
Federal Payroll Taxes	\$1,795,000	\$516,960,000	\$1,673,000	\$468,440,000	7%	10%
State Payroll Taxes	\$471,000	\$135,648,000	\$450,000	\$126,000,000	5%	8%
Real estate taxes	\$132,000	\$38,016,000	\$131,000	\$36,680,000	1%	4%
State sales tax	\$6,156,000	\$1,772,928,000	\$5,617,000	\$1,572,760,000	10%	13%
Other state and local business taxes and fees	\$88,000	\$25,344,000	\$90,000	\$25,200,000	-2%	1%
Average number of franchises at dealership	1.5	1.5	1.5	1.5	0%	0%
Personal and dealership contributions to charitable and civic organizations	\$44,800	\$12,902,400	\$44,000	\$12,320,000	2%	5%
Advertising expenditures	\$940,000	\$270,720,000	\$860,000	\$240,800,000	9%	12%
% of advertising expenditures by media						
Paper	9%	9%	14%	14%		
Radio	10%	10%	12%	12%		
TV	14%	14%	16%	16%		
Mail	15%	15%	12%	12%		
Internet	40%	40%	37%	37%		
Other	12%	12%	9%	9%		
Total spent for products and services from other California businesses	\$3,010,000	\$866,880,000	\$2,920,000	\$817,600,000	3%	6%

CHARITABLE GIVING

Los Angeles County Car Dealers Help Drive Our Economy



- 1.** 44,000 per dealer in charitable contributions
- 2.** 111 employees per dealership
- 3.** 6 million dollars in state sales tax revenue per dealership

GLANCDA DEALERS DONATED 12 MILLION DOLLARS IN PHILANTHROPIC GIVING.





LOS ANGELES AUTO SHOW & CONNECTED CAR EXPO
2015 PRESS & TRADE DAYS

RECAP



LOS ANGELES AUTO SHOW AND CONNECTED CAR EXPO
PRESS & TRADE DAYS

GROWTH IN 2015

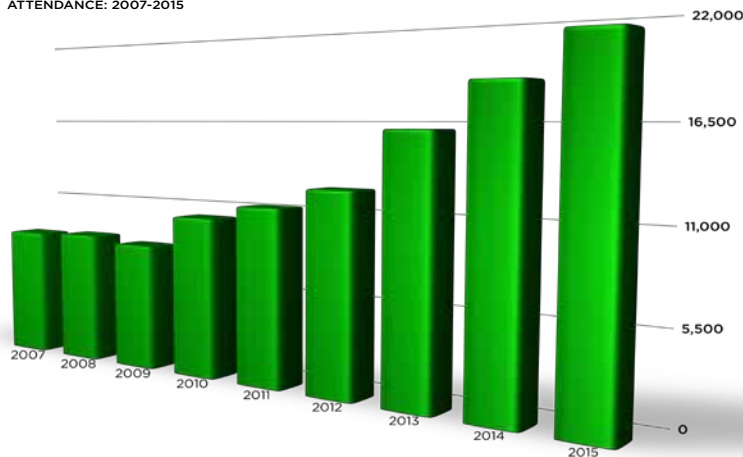
- * More than 20,000 automotive and technology industry executives and media correspondents from nearly 60 countries around the world attended 2015 Press & Trade Days.
- * Launched in 2013, the award-winning Connected Car Expo (CCE) more than doubled its number of exhibitors (132% increase) and nearly doubled its attendance (95%) over the previous year.
- * CCE featured a diverse range of exhibitor types, including big data/cloud computing, connected car technologies/services, infotainment, navigation, OEMs, safety solutions, semiconductor, software, tier 1 suppliers and transportation service/solutions.
- * In addition to 57 vehicles debuted at the Los Angeles Auto Show, 33 automotive-technology experts offered valuable insights into the ever-changing automotive industry (hot topics ranged from autonomy to OTA updates to hacking),
- * News coverage increased by 19% over last year and the displays were some of the most elaborate in the show's history.
- * CCE anchored several industry and networking events including the AT&T and Mojio Hackathon, AutoconferenceLA, GLG's OEM Luncheon, Fortune Magazine CEO Dinner and a private panel for UCLA's Anderson School of Business

57 VEHICLE DEBUTS

- | | | |
|--|-----------------------------------|--------------------------------------|
| 2016 Audi RS7 Performance | 2016 MINI Convertible | 2017 Lincoln MKZ |
| 2016 Audi S8 Plus | 2016 Mitsubishi Outlander Sport | 2017 Mazda CX-9 |
| 2016 BMW 330e | 2016 Nissan Sentra | 2017 Mercedes-AMG C63 Coupe |
| 2016 BMW 740i | 2016 Porsche Cayman GT4 | 2017 Mercedes-AMG S63 Cabriolet |
| 2016 BMW 750 | 2016 Toyota Prius Clubsport | 2017 Mercedes-Benz C-Class Coupe |
| 2016 BMW 750xdrive | 2016 Volkswagen Beetle Dune | 2017 Mercedes-Benz GLS |
| 2016 BMW M4 GTS | 2016 Volkswagen Passat | 2017 Mercedes-Benz S-Class Cabriolet |
| 2016 BMW X1 | 2017 Acura NSX | 2017 Mercedes-Benz SL |
| 2016 Galpin Rocket Convertible | 2017 Alfa Romeo Giulia | 2017 Mitsubishi Mirage |
| 2016 Honda Civic Coupe | 2017 Audi R8 V10 Plus | 2017 Porsche 911 Targa 4 |
| 2016 Honda Clarity Fuel Cell | 2017 Buick LaCrosse | 2017 Porsche 911 Targa 4S |
| 2016 Hyundai Sonata | 2017 Cadillac XT5 | Aston Martin DB10 |
| 2016 Infiniti QX30 | 2017 Fiat 124 | Audi e-tron Quattro Concept |
| 2016 Jaguar F-PACE | 2017 Ford Escape | Elio Motors P5 |
| 2016 Jeep Grand Cherokee SRT Night | 2017 GMC Canyon Denali | Scion CH-R Concept |
| 2016 Jeep Wrangler Backcountry | 2017 GMC Sierra Denali "Ultimate" | Subaru Impreza Sedan Concept |
| 2016 Land Rover Range Rover Evoque Convertible | 2017 Hyundai Elantra | Volkswagen Golf GTE Sport Concept |
| 2016 Land Rover Range Rover Sport SVR | 2017 Infiniti Q30 | Volkswagen Golf GTI Clubsport |
| 2016 MINI Clubman | 2017 Kia Sportage | Concept Volvo Concept 26 |

LOS ANGELES AUTO SHOW & CONNECTED CAR EXPO PRESS & TRADE DAYS

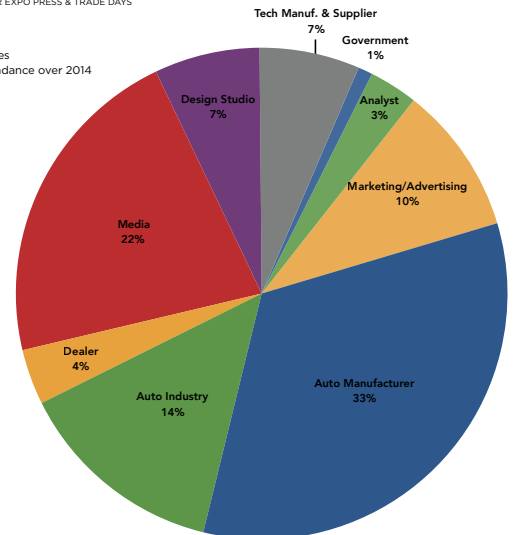
ATTENDANCE: 2007-2015



LOS ANGELES AUTO SHOW & CONNECTED CAR EXPO PRESS & TRADE DAYS

ATTENDANCE: 21,275

- * 4,600 media from nearly 60 countries
- * 13.8% increase in Press & Trade attendance over 2014



AUTO-TECH UNVEILED

- * **Volvo** introduced Concept 26, a conceptual interior that features three modes designed to make time in the car as meaningful as possible; whether the driver chooses to drive, or delegate driving to the car, the interior transforms to create the perfect environment.
- * **Ford** unveiled its Ford's SYNC Connect app that allows for remote access to the 2017 Escape; the app will let owners start, lock, unlock, check fuel level and even help find the car through GPS.
- * Infotainment fun comes via **BMW's** optional ConnectedDrive Services and apps, which include the GoPro app and the M Laptimer app. Aimed for those who take their car to the track, the Laptimer records the car's speed, longitudinal and lateral acceleration, engine's speed, the gear engaged at any one time, steering angle, accelerator position, and fuel consumption. You can also compare laps with others drivers and share the data by email or Facebook.
- * For its MKZ, **Lincoln** introduced an auto hold feature can keep the car at a standstill during stop-and-go traffic, rather than have the driver leave a foot on the brake pedal.
- * A driver-adjustable system that allows the driver to custom tailor settings for the engine, transmission, suspension, and steering systems, from sporty to economical in the **Mercedes-Benz** SL.
- * **Jaguar** XE saw the introduction of new safety and information systems, including a choice between two different infotainment systems, Apple Car Play, and Apple Watch device integration for locking and unlocking the sedan, monitoring fuel levels, and setting optimum temperature settings before even entering the car.
- * **Buick** LaCrosse featured wireless charging and teen driver watch.
- * **Infiniti** unveiled its Around View Monitor in its QX30.
- * **Hyundai** revealed its virtual guide app that shows you how to operate features you may never know you had and provides info that you need on the go; the Sonata is the first vehicle to offer it,
- * **Volvo** showcased its new partnership with Microsoft; they will develop next-gen auto-tech via Microsoft Hololens, an untethered computer that may be used in the future to redefine how customers will encounter and explore a car, furthermore, how cars might be bought/sold in the future. The automaker also shared areas of future collaboration, including autonomous driving and the utilization of data generated from connected cars to create new services.

LOS ANGELES AUTO SHOW AND CONNECTED CAR EXPO PRESS & TRADE DAYS MEDIA COVERAGE BREAKDOWN

TOP BROADCAST

ABC
CBS
CNN
ESPN
FOX
KTLA
NBC
Telemundo
Univision

TOP PRINT & ONLINE

Associated Press
Buzzfeed
Consumer Reports
Corbis
Getty Images
Los Angeles Times
New York Daily News
New York Times
Time Inc.
U.S. News & World
Report USA Today
Wall Street Journal
Washington Post

BUSINESS

Bloomberg
CNN Money
Entrepreneur
Fast Company
Financial Times
Forbes
Fortune
Nikkei
NPR
Reuters

AUTOMOTIVE-FOCUS

Automobile
Automotive News
Autoweek
Car and Driver
Cars.com
Edmunds
Jalopnik
Motor Trend
Road & Track
Super Street

LIFESTYLE

Acquire
Beverly Hills Lifestyle
Cool Hunting
Departures
Design Milk
Details
Elite Traveler
Esquire
GQ
Haute Living
Hollywood Reporter
LAist
Maxim
Men's Journal
Modern Luxury
MTV Tres
Robb Report
Sports Illustrated
Thrillist
TMZ
Vanity Fair

TECHNOLOGY-FOCUS

Ars Technica
CNET
EE Times
GigaOM
Gizmag
GPS World
Mashable
Mobile Electronics
Popular Mechanics Re/
code
Tech Crunch
The Verge
Wired

4,600 journalists from nearly 60 countries around the world attend Press & Trade Days to witness the unveiling of the future of mobility.

42,000

NEWS STORIES

183 TRILLION IMPRESSIONS



ACURA NSX AT PRESS & TRADE DAYS



LOS ANGELES AUTO SHOW AND CONNECTED CAR EXPO PRESS & TRADE DAYS

GLOBAL MEDIA COVERAGE

Agence France-Presse
 Al Jazeera
 Auto Bild
 Auto Motor und Sport
 Auto Zeitung
 Automobil Woche
 BBC
 BDCI-TV Brazil

CNN Turk
 CCTV
 Deutschlandfunk
 Die Welt
 Globe & Mail
 ICN TV
 Korea Business News
 Le Democrate

Neue Zuecher Zeitung
 News 1 Korea
 Rafu Shimpo
 Tagesschau TV
 TV Chosan
 United Pictures TV GmbH
 YTN Korea
 ZDF German TV



CADILLAC PRESS CONFERENCE

LOS ANGELES AUTO SHOW AND CONNECTED CAR EXPO PRESS & TRADE DAYS

MEDIA BUZZ

"Although it's 108 years old, the Los Angeles Auto Show is far from stagnant. In the past several years, under a new leadership team, the show has seen tremendous growth, especially in terms of press and trade programming and attendance."

BIZBASH

"The Los Angeles Auto Show's Connected Car Expo...puts LA at the intersection of Detroit and Silicon Valley."

GPS WORLD

"[The CCE] at the LAAS, one of the biggest car shows of the world, is about the car of the future and about the future of the car."

DEUTSCHLANDFUNK

"Los Angeles is a venue not to be ignored — and not just because of its proximity to affluent car buyers who crave a glimpse of the latest luxury and performance rides. It's an opportunity for carmakers to tout their technological street cred through partnerships to bring the latest in communications and entertainment systems into car dashboards with Apple's CarPlay and Google's Android Auto."

RE/CODE

"In 1907, the first ever Los Angeles Auto Show took place at a skate park where only 99 cars were shown. Since then, the show has grown to become one of the premier events on the automotive calendar, for both the industry as well as the thousands of fans that turn up each year to see all the new models and concepts."

MOTORAUTHORITY



LOS ANGELES AUTO SHOW AND CONNECTED CAR EXPO
PRESS & TRADE DAYS

MEDIA BUZZ

"[CCE is] one of the most important platforms of the car industry for innovative mobility solutions and the connected automobile...it is a business forum for the new car industry and presents future-oriented products."

AUTO MOTOR UND SPORT

"California is steering the automobile industry toward its future."

LOS ANGELES TIMES

"You may have noticed that news from the automotive industry surged this week. That's because the Los Angeles auto show, one of the nation's largest and best-attended, opens its doors on Friday to kick off the new auto-show 'season.'"

FORBES

"Asian automakers are opening up a new front in the contest to define the future of cars in California, fielding a flock of cars powered by hydrogen in a bid to woo green car buyers...Toyota, Honda and Hyundai used the opening days of the Los Angeles Auto Show, which draws thousands of car enthusiasts in one of the world's richest vehicle markets, to tout new fuel-cell cars."

REUTERS

BUICK PRESS CONFERENCE



THE SHIFT TO TECH

NEARLY 25% OF ALL PRESS &
TRADE DAYS STORIES
FOCUSED ON AUTO-TECH

DEALER DAY





Annual Member Luncheon

On June 17, 2015 The Greater Los Angeles New Car Dealers association held its annual member meeting. Some 250 dealer members, industry partners and supporters, and local elected officials gathered to hear about the state of the retail automotive business in Los Angeles County! The Universal Sheraton Hotel Starview room was the location and the keynote Speaker for the event was Larry Winget, renowned author and motivational speaker, known as the Pitbull of Personal Development.

Also in attendance was LA City councilmembers Mitchell Englander, Paul Koretz, and councilmember elect David Ryu. April Lindh of the San Fernando Valley Rescue Mission updated the group on the rebuilding effort of the shelter that burned down in 2014.

GLANCDA continues to do advocacy work on behalf of its member dealers, and supports many philanthropic causes throughout the city and county. ●

Dealers Supporting Our Elected Officials

GLANCDA advocacy work involves hosting elected officials in the dealership and providing campaign support from Political Action Committees.



Automotive Tech Competition

GLANCDA sponsored Van Nuys High School finishes 4th in the nation, with mentoring provided by Keyes Lexus





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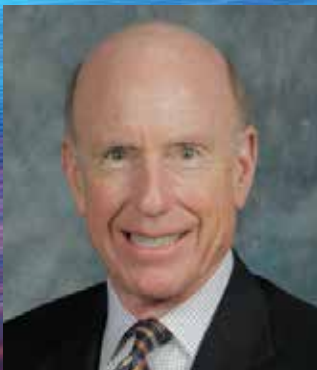
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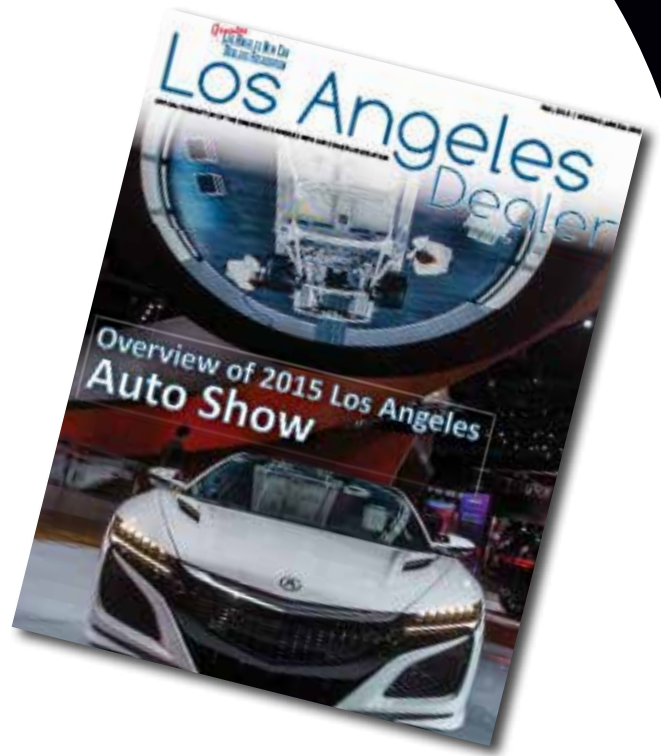
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